



STAFF REPORT

TO: Board President and Trustees
FROM: Elia R. Sagasta, Director
DATE: November 5, 2018
SUBJECT: 95% Professional Learning

Recommendation:

The recommendation is to approve the amended 95% Group Inc. contract to approve two additional days of training for general education teachers, special education teachers and paraprofessionals. The increase in participating staff will allow for a lower student to teacher ratio during the intervention block.

Discussion:

The 95% Group Inc. will continue to provide one consultant in Year 2 of implementation for grades Kinder – 3rd grade (including 4th grade at Sequoia Elementary only) to support site principals and teachers with onsite coaching and follow up at each elementary school site by analyzing data, establishing student groups, modeling lessons for teachers, observing teachers, identifying trouble spots and setting SMART goals for next steps. Initial training will also be provided early in the school year for new staff.

The recommendation is to approve the amended contract for professional development between the Richland School District and the 95% Group Inc.

Fiscal Impact:

Professional service fee \$6,000 and materials \$595.73; total expenses \$6,595.73

Follow-up for Staff:

Contract requires superintendent signature, provide the signed contract to Vanessa to create a purchase order for the two additional days: December 5, 2018 (K-3rd grades) & December 6, 2018 (4th-6th grades), provide Elia Sagasta with a copy of the signed contract.

Attachments:

95% Group Inc. contract



95 Percent Group Inc.
475 Half Day Road
Suite 350
Lincolnshire, IL 60069

Telephone: 847-499-8200
Fax: 847-793-0033
www.95percentgroup.com

VIA EMAIL

Contract Number: CA1079-0001-2018-04-30-C-A1

October 11, 2018

Elia Sagasta
Director of Data and Instruction
Richland School District
300 North Valley
Shafter, CA 93263
661-746-8600
esagasta@rsdshafter.org

Dear Elia Sagasta,

Per your request, attached for your signature is an amendment to our Consulting Agreement dated April 30, 2018. This amendment will add the following days:

December 5, 2018 – Interventionist Initial Training
December 6, 2018 – Grade 4-6 Initial Training

If the amendment accurately reflects your request, please sign it, scan it, and email it to Michele Carpizo at our office (mcarpizo@95percentgroup.com) by 11/7/2018 along with a purchase order. Please print and sign two originals for me to sign, and send them back to me. We will countersign and mail a signed document to you.

Very truly yours,

Colleen Yasenchock
Vice President, Consulting
224-612-0771
cyasenchock@95percentgroup.com

Education Consulting and
Professional Development
95% of students reading at grade
level . . . an achievable goal

Contract Number: CA1079-0001-2018-04-30-C-A1

Amendment Number 1
to Consulting Agreement Dated [April 30, 2018]

This Amendment Number 1 (the "Amendment") is being entered into by 95 Percent Group Inc. ("Consultant"), having a mailing address of 475 Half Day Road, Suite 350, Lincolnshire, IL 60069 Richland School District ("Client"), having a primary place of business located at 300 North Valley, Shafter, CA in order to amend the Consulting Agreement between the parties dated as of April 30,2018 (the "Agreement"). In consideration of the mutual covenants contained herein and in the Consulting Agreement, the parties hereby amend the Consulting Agreement as follows:

1. Adding the following days:

December 5, 2018 – Interventionist Initial Training
December 6, 2018 – Grade 4-6 Initial Training

2. The additional fees and expenses summarized on Attachment 2 to this Amendment are hereby accepted by the parties.

3. The provisions of the Agreement remain in full force and effect.

Agreed and accepted this 10/11/2018.

95 Percent Group Inc.

Elia Sagasta

By: _____
(signature)
C. David Hall, Chief Operating Officer

By: _____
(signature)
Title:

Attachment 1

Project Staffing and Schedule

Richland Elementary School District CA Engagement Schedule – 2018-2019

Version #5– 10-11-18

New Hire and New Grade Level Initial Workshops					
Training	Consultant	Date	Participants	NOTES	
Admin & New Hire Training	KH	Aug. 23, 2018	Administrators and staff new to district or grade level		
Initial Workshops	DM	Dec 5, 2018	Interventionists/SPED		
Initial Workshops	DM	Dec 6, 2018	Grades 4-6		
Onsite Coaching (OSC) Visits					
School	Consultant	Coaching Visit 1 (2 grade levels)	Coaching Visit 2 (2 grade levels)	Coaching Visit 3 (2 grade levels)	
Sequoia Elem School	KH	Sept. 18, 19, & 21, 2018 Gr. K in a.m. / Gr. 1 in p.m. Gr. 2 in a.m. / Gr. 3 in p.m. Gr. 4 in a.m.	Jan. 15, 16, & 18, 2019 Gr. K in a.m. / Gr. 1 in p.m. Gr. 2 in a.m. / Gr. 3 in p.m. Gr. 4 in a.m.	Mar 19, 20, & 22, 2019 Gr. K in a.m. / Gr. 1 in p.m. Gr. 2 in a.m. / Gr. 3 in p.m. Gr. 4 in a.m.	
Golden Oak Elementary School	KH	Sept. 20 & Oct. 30, 2018 Gr. K in a.m. / Gr. 1 in p.m. Gr. 2 in a.m. / Gr. 3 in p.m.	Jan. 17 & Feb. 19, 2019 Gr. K in a.m. / Gr. 1 in p.m. Gr. 2 in a.m. / Gr. 3 in p.m.	Mar. 21 & May 21, 2019 Gr. K in a.m. / Gr. 1 in p.m. Gr. 2 in a.m. / Gr. 3 in p.m.	
Redwood Elementary School	KH	Oct. 31 & Nov 1, 2018 Gr. K in a.m. / Gr. 1 in p.m. Gr. 2 in a.m. / Gr. 3 in p.m.	Feb. 20 & 21, 2019 Gr. K in a.m. / Gr. 1 in p.m. Gr. 2 in a.m. / Gr. 3 in p.m.	May 22 & 23, 2019 Gr. K in a.m. / Gr. 1 in p.m. Gr. 2 in a.m. / Gr. 3 in p.m.	

Consultants:

KH = Kayla Hindman , David Miller

*Up to 50 participants per workshop. All participants are employees of Richland Elementary School District.

Permission from 95 Percent Group Inc. is required for all other participants.

A fee of \$1,000 will be assessed if the number of participants exceeds the stated maximum without prior written permission.

Attachment 2
Project Budget: Estimated Professional Fees and Reimbursable Expenses

Fee and Expense Items	Detail	Amount
1. Professional Service Fees	Includes all services described in Project Staffing	\$6,000
2. Materials		\$450
3. Handouts (notebooks, grouping mats, assessment info, etc.)		N/A
TOTAL Professional Fees and Expenses		\$6,450



Company Address 475 Half Day Road
 Ste. 350
 Lincolnshire, IL 60069
 US

Created Date 10/11/2018
 Expiration Date 11/29/2018
 Quote Number 00018554

Prepared By Michele Carpizo
 Email mcarpizo@95percentgroup.com

Contact Name Eila Sagasta
 Phone 661-746-8600
 Email esagasta@rsdshafter.org

Parent Account Richland School District
 Bill To Name Richland School District-District Office
 Bill To 331 N Shafter Ave
 Shafter, CA 93263

Ship To Name Richland School District-District Office

Product Description	Product	Sales Price	Quantity	Total Price
Spiral LIG Training Handout-Grades 2 and Up	GN5011	\$15.00	20.00	\$300.00
Spiral LIG Training Handout-Interventionist K-2	GN5021	\$20.00	10.00	\$200.00
Reading Coach Training	PD1020	\$3,000.00	1.00	\$3,000.00
Grade 3-6 Educator Training - Initial Workshops	PD1050	\$3,000.00	1.00	\$3,000.00
Shipping & Handling - 10% of printed product	Z8910	\$45.00	1.00	\$45.00

Subtotal \$6,545.00
 Total Price \$6,545.00
 Tax \$50.73
 Grand Total \$6,595.73